

Cmi 圓裕企業股份有限公司

Complex Micro Interconnection co., Ltd.

2023 Investor Conference


Date: 2023/12/14





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TOPICS

About Cmi

Business Performance

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Future Prospect



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COMPLEX MICRO INTERCONNECTION CO.,LTD

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About Cmi



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Cmi :

Information				
Ticker Symbol	Capital:	Chairman	Employees	Headquarter
6835	NTD 661 Million	C.C. Chang	856 (~230228)	Xindian, New Taipei City.
Principal Shareholder				
Shareholder's Name		Number of shares held	Proportion	
Ding Xuan Investment Co.,Ltd		10,460,885	15.80 %	
Yuan Long Investment Co.,Ltd		7,692,686	11.62 %	
Chang Chih Chung		4,568,403	6.90 %	
Tu Shu Min		4,439,391	6.70 %	



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Cmi History:

1980	• Yuan Yuh Enterprise Co., Ltd. Founded. (Harness)
1991	• Complex Micro Interconnection Co., Ltd. Founded. (Fpc)
1997	• Yuan Yuh Electronics (KUNSHAN) Co., Ltd. Founded. (Harness)
2000	• Kunshan Complex Micro Interconnection Co., Ltd. Founded. (Fpc)
2023	• 2021 OTC 2022 Go Public 2023 Established Thailand Branch

FPC Factory:



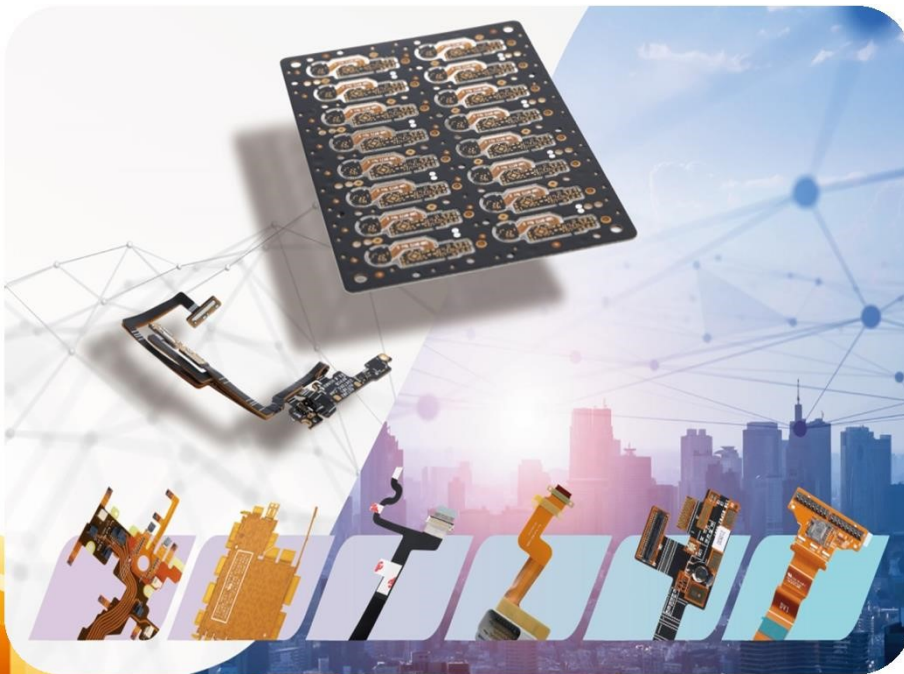
Wire harness factory:



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Cmi Product:

Products: Flexible PCB
w/assembly



Products: Wire harness/ Lighting



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Business Performance



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Proportion:



線材(含車燈)比重
Proportion of Wire
(Include Car lighting)

11.15%

(The information is first 3 quarters in 2023

軟板比重
Proportion of Fpc

88.85%

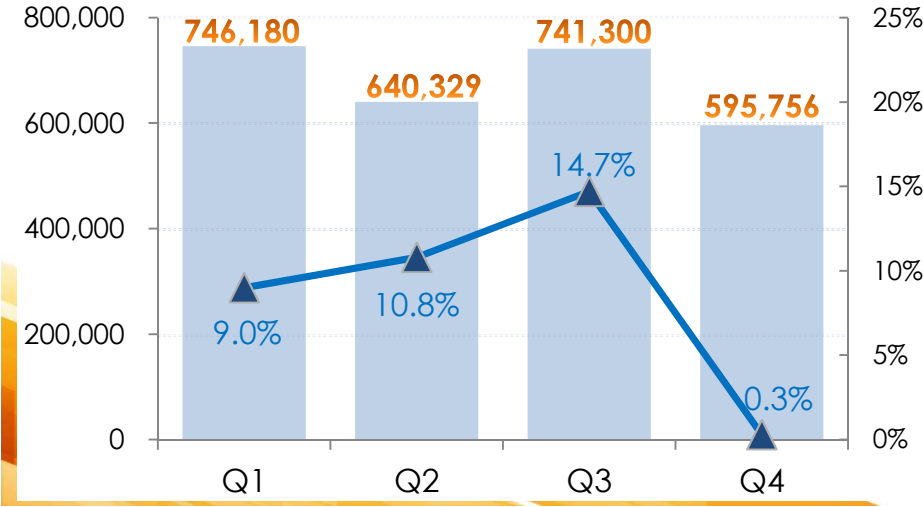


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Revenue: (NTD:Thousand dollars)

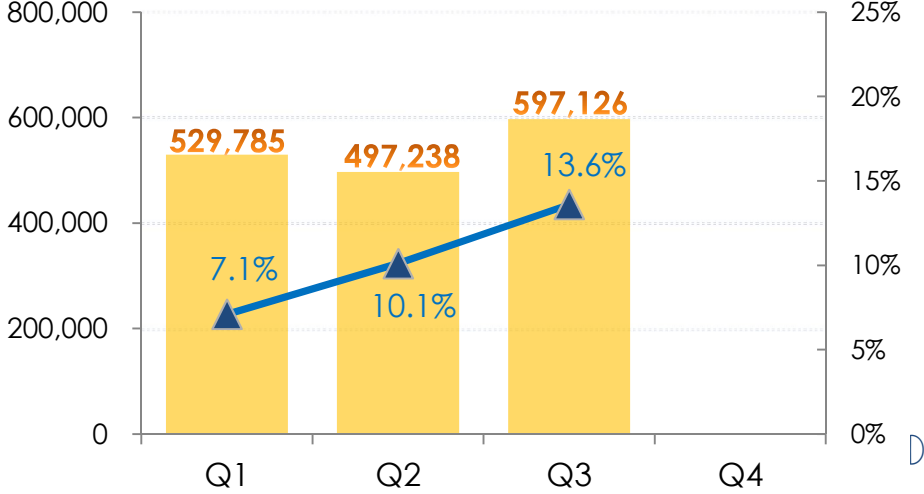
2022

2022	Q1	Q2	Q3	Q4
Revenue	746,180	640,329	741,300	595,756
Net income ratio	9.0%	10.8%	14.7%	0.3%



2023

2023	Q1	Q2	Q3	Q4
Revenue	529,785	497,238	597,126	
Net income ratio	7.1%	10.1%	13.6%	



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Product Development



Product Development:



Wire harness:

The introduction of automatic belt-and-insert equipment can not only effectively reduce the demand for manpower, but also strengthen the stability of shipment quality



In addition to continuing to develop the customer base of lamp module products, the Wire Division actively develops wires for the medical industry.



In addition to the continuous introduction of automation equipment, the Flex Division also continued to invest in the equipment required for the HDI FPC manufacturing process.



Multi-layer and Rigid-Flex are the established development direction of the company's flexible boards, and the company continues to strengthen its high-end process capabilities.



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Future Prospect



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Plan:

Train the next generation of operational leaders

The company's existing management team cadres have high loyalty and stability, and under many years of production experience, in addition to ensuring production yield, they can also be more flexible than their peers in production scheduling.

Strengthen management capabilities and continue to innovate

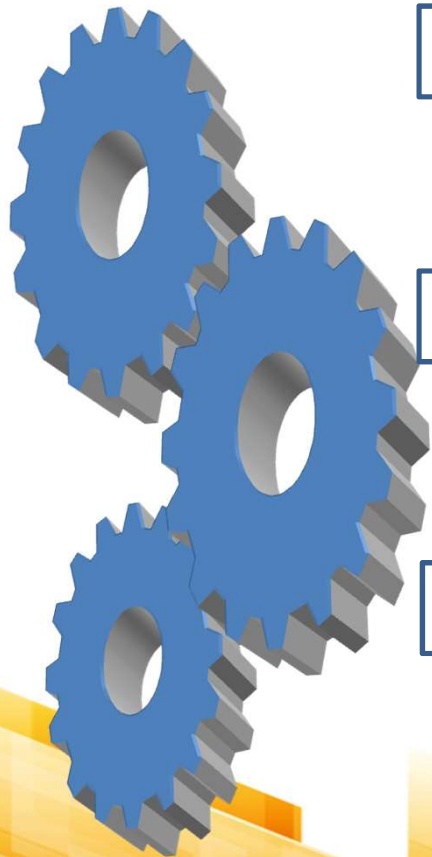
In the face of continuous price requirements and low-price competition from China , Cmi continues to strive to reduce production costs, expand new products and layout new industries.

Established a second production base in Southeast Asia

At present, the planning and design of the new plant in Prachinburi, Thailand has begun, and mass production is expected to start before 2025.
In addition to cooperating with the company's and customers' capacity transfer trend, it is also hoped that the new plant planned in Thailand can achieve international competitiveness.



Future Prospect



Continue to devote and effort in niche industries

Cmi's main business industries are special specifications of military products with technical thresholds, supplemented by commercial and consumer electronics industries, and continue to develop customers in military specifications, automotive electronics and medical industries.



Keep good relationship with currently customer

At present, it has been cooperating with major electronic companies for more than 10 years, and hopes to further strengthen customer satisfaction with a stable relationship; It has been cooperating with major Japanese military customers for more than 25 years, and continues to expand the business opportunities of FPC and Wire harness in other business divisions of customers.



Develop overseas high-quality potential customer

At present, Taiwanese customers account for a high proportion of the Cmi's customers, and we intends to strengthen the functions and operational tentacles of foreign business departments, enhance the visibility of the our overseas potential customers, and actively seek cooperation opportunities.





Thank you !

In case you have any questions or need more information,
please feel free to let me know.

www.cmi.com.tw



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